

# Advantages

**FedFinancial**  
Federal Credit Union

2ND QUARTER 2023

## HOLIDAYS/EVENTS

**Monday, May 29, 2023**  
Memorial Day

**Monday, June 19, 2023**  
Juneteenth (Emancipation Day)

**Tuesday, July 4, 2023**  
Independence Day

## REMINDER

**Our branch opens at 12:30 p.m. on the fourth Wednesday of every month.**

To maintain our high service standards, we have staff training on the fourth Wednesday of every month. Please remember that the branch opens at 12:30 p.m. on these days.

## BRANCH

10903 New Hampshire Avenue  
Building 2  
Silver Spring, MD 20993

**Hours:** M-F 9 a.m. – 3 p.m.

## MAILING ADDRESS

10903 New Hampshire Avenue  
Building 2  
Silver Spring, MD 20993

## Short-Term Share Certificate Rates are Higher than Longer-Term!

Many people have noticed that interest rates have been increasing rapidly in the last year. One phenomenon related to the economy is that short-term rates are now higher than longer-term rates. This happens when the market believes that in the long-run, rates are going to decrease. Therefore, people are willing to get less for keeping their money longer because they fully expect that short-term rates in the future will be far less than they are today.

This situation provides you with the opportunity to get a very high rate on share certificates with maturities of two years or less. Just remember that when these certificates renew, the new rates might be less than what they are today. Of course, nobody knows the future and the market is based on the views of the majority of investors and might not accurately reflect interest rates when your share certificate renews.



## Employee Spotlight:

### WILLIAM FELDER

Will is a Marylander born and raised—specifically born in Rockville and raised in Germantown. He attended Northwest High School where he excelled academically. He was a State of Maryland Honor Roll Recipient and was on the Honor Roll throughout his entire high school career despite COVID's interference. He also received the National Honor Society Certificate of Merit Award.

After graduating in 2022, Will began attending Montgomery College. He is working toward his associate degree in business while working at the Credit Union. He is very interested in how businesses obtain capital and use it strategically.

In his free time, Will enjoys reading, writing novels, and playing chess and basketball. He also loves to spend time with his family, bringing them with him on whatever crazy adventures he creates.

Will is excited to join the FedFinancial team and add to what he describes as "his family away from home."

# Benefit of Home Equity Loans in Today's Environment

For the past several years, borrowers found it advantageous to refinance their first mortgage when they needed to access the equity in their home. That was due to first mortgage refinance interest rates being equivalent or even slightly lower than many people's current first mortgage rates. In today's market that is no longer true for most people. If you access cash from the equity in your home through refinancing, you are not only going to pay a much higher rate on that cash, but also on the entire remaining balance of your current mortgage.

So what should you do if you are looking to get cash from the equity in your home? Consider utilizing a home equity loan or home equity line of credit (HELOC). Doing so will keep the low interest rate on your current mortgage undisturbed, and you will only pay today's interest rates on the amount of equity that you are looking to access.

FedFinancial offers some of the best rates available on home equity loans, and you can borrow up to 90% of the value of your home minus your first mortgage balance or \$200,000 (whichever is less). You can utilize a HELOC with a variable rate tied to (and actually below!) *The Wall Street Journal Prime Rate*, or you can get a fixed rate home equity with a choice of a 7- or 15-year term and a rate that is very difficult to find elsewhere.



**For more information on Home Equity Loans, please visit [fedfinancial.org/home-equity-lines-credit](https://fedfinancial.org/home-equity-lines-credit) or call 301-881-LOAN (5626).**

FedFinancial HELOCs and home equity loans are available in MD, VA, DC, WV and PA. HELOC rates update at the beginning of every quarter and are based on *The Wall Street Journal Prime Rate* with a floor of 2.99% APR (Annual Percentage Rate) and a maximum of 18.00% APR. You can draw on your home equity for 10 years. Payments will be calculated so that the loan is paid off 15 years from the origination date. Typical closing costs are \$800-\$3,200 depending on the loan amount and property location.



## FedFinancial VISA® Rewards Card Benefits You Today and Tomorrow

If you compare credit cards, make sure that you are receiving benefits today and tomorrow. Today's benefits will be the Rewards that you earn on purchases and the convenience of a large line-of-credit on your card and tomorrow's benefits are paying less in interest on the balance of your credit card that remains outstanding at the end of the month.

FedFinancial's VISA Rewards Card gives you back 1.5% on all of your purchases\*, offers you a large credit line and has one of the lowest interest rates in the market today. So, when you select a credit card go with your Credit Union because they care the most about your todays and tomorrows.

\*Net of returns. Excludes cash purchases such as PIN-based purchases and purchases of travelers' checks, money orders, etc.

\*\*APR is Annual Percentage Rate. Rates are subject to change and may vary based on your credit score.

Rates are variable and based on *The Wall Street Journal Prime Rate*.



**FedFinancial**  
Federal Credit Union

**Come Join Us**

### Management

Jon Rhodes, CEO  
Ken deMello, CFO  
James Johnson, COO

### Supervisory Committee

Don Demers, Chair  
Matthew Amann  
Barbara Carry  
JoAnn Crowder

### Board of Directors

Russell Abbott, Chair  
Christopher Cole, Vice Chair  
Michael Dreis, Treasurer  
Kenneth Harris, Secretary  
JoAnn Crowder  
Yvonne Hefley  
Janet Yellin



[FedFinancial.org](https://FedFinancial.org)